



**COMMONWEALTH OF VIRGINIA  
STATE CORPORATION COMMISSION**

Commonwealth of Virginia  
State Corporation Commission  
Office of the Clerk  
Entity ID: 11026725  
Filing Number: 200514662037  
Filing Date/Time: 05/14/2020 02:42 PM  
Effective Date/Time: 05/14/2020 02:42 PM

**Office of the Clerk**

February 26, 2020

Peggy McCarty  
6912 Brompton Drive  
Lakeland, FL, 33809

**RECEIPT**

RE: Summit The People Who Know Workers' Comp., LLC  
RESERVATION ID: 11026725  
RESERVATION PIN: XTRW90  
FILING NO: 200226385397  
WORK ORDER NO: 202002260391384

Dear Customer:

This is your receipt for \$10.00 to cover the fee for filing with this office a reservation of the business entity name referenced above.

The owner of the reserved name is Summit Consulting, LLC..

The effective date of the reservation is February 26, 2020. The name reservation expires June 25, 2020.

This reservation can be renewed for an additional 120-day period by filing an application for renewal within 45 days prior to the date the reservation expires.

If you have any questions, please call (804) 371-9733 or toll-free in Virginia, (866) 722-2551.

Sincerely,

Joel H. Peck  
Clerk of the Commission

Delivery Method: Email



Form  
**LLC1052**  
(Rev. 11/19)

State Corporation  
Commission

## Application for Certificate of Registration to Transact Business in Virginia as a Foreign Limited Liability Company

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Office of the Clerk  
Entity ID: 11026725  
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I The foreign limited liability company's name: Summit Consulting, LLC  
The designated name (if required): Summit The People Who Know Workers' Comp., LLC  
The state or other jurisdiction of organization: Florida

The date of formation: 02/25/1976 The period of duration: Perpetual  
(Mark box, if applicable.)  The LLC was previously authorized or registered to transact business in Virginia as a foreign business entity. Provide additional information. (See Instructions.)

II The LLC's principal office address, including the street and number (if any), is  
2310 Commerce Point Drive Lakeland FL 33801  
(number/street) (city or town) (state) (zip)

III The name of the LLC's registered agent in VIRGINIA: CT Corporation System

The registered agent is: (Mark appropriate box.)

(1) an INDIVIDUAL who is a resident of Virginia and

- a member or manager of the LLC.
- a member or manager of a limited liability company that is a member or manager of the LLC.
- an officer or director of a corporation that is a member or manager of the LLC.
- a general partner of a general or limited partnership that is a member or manager of the LLC.
- a trustee of a trust that is a member or manager of the LLC.
- a member of the Virginia State Bar.

OR

(2)  a Virginia or foreign stock or nonstock corporation, limited liability company or registered limited liability partnership authorized to transact business in Virginia.

IV A. The LLC's VIRGINIA registered office address, including the street and number, if any, which is identical to the business office of the registered agent, is

4701 Cox Road, Ste. 285 Gen Allen VA 23060-6802  
(number/street) (city or town) (zip)

B. The registered office is physically located in the  county or  city of Glen Allen

### Affirmation Statements

The Clerk of the Commission is irrevocably appointed as the agent of the limited liability company for service of process if (i) the LLC fails to maintain a registered agent in Virginia, (ii) the Virginia registered agent's authority is revoked, (iii) the Virginia registered agent resigns, or (iv) the Virginia registered agent cannot be found or served with the exercise of reasonable diligence.

The LLC affirms that it is a "foreign limited liability company" as defined in the Code of Virginia.

### Signature

The official signing this document has been delegated the right and power to manage the company's business affairs and affirms the above statements are true.

Carol P. Sipe 2/27/20 \_\_\_\_\_  
Signature Date Tel. # (optional)  
Carol P. Sipe President  
Printed Name Title Email Address (optional)  
863-665-6060 RegulatoryFilings@summitholdings.com  
Business Tel. # (optional) Business Email Address (optional)

Required Fee: \$100.00

See Instructions that follow



## Officer & Director Listing

### Summit Consulting, LLC

Managing General Agency

Parent Company: Great American Holding, Inc.

SummitLLC

#### Formation

Incorporated	Jurisdiction	Registration/File No.	Charter Number/FEIN	NAIC No.	Status
02/25/1976	Florida		59-1683711		Active

#### Addresses

**Business** 2310 Commerce Point Drive  
 Lakeland Florida 33801

#### Officers

Title	Name	Date Appointed
President	Sipe, Carol P.	11/12/2009
Chief Financial Officer	Conway, David J.	08/19/2005
Chief Executive Officer	Sipe, Carol P.	11/12/2009
Vice President	Arnold, Michael S.	02/15/2007
Vice President	Chiles, Henry E. Jr.	07/23/2007
Vice President	Conway, David J.	08/19/2005
Vice President	Grimm, Robert Darin	05/03/2019
Vice President	O'Halloran, Robert J.	02/15/2007
Vice President	Ritter, Brad M.	08/19/2005
Vice President	Wood, James F.	02/15/2007
Secretary	Erhart, Sue A.	04/17/2017
Treasurer	Conway, David J.	09/28/2004
Corporate Actuary	Ritter, Brad M.	08/19/2005
Assistant Treasurer	Baird, H. Kim	04/02/2014
Assistant Secretary	Beraha, Stephen C.	04/02/2014
Assistant Treasurer	Gardner, Annette D.	04/02/2014
Assistant Secretary	Jalovec, Michael T.	12/31/2008
Assistant Treasurer	Schwartz, Robert J.	04/02/2014
Assistant Treasurer	Witzgall, David J.	04/02/2014
Assistant Treasurer	Zbacnik, Robert J.	04/02/2014

#### Directors

Title	Name	Date First Elected
Director	Conway, David J.	09/28/2004
Director	O'Halloran, Robert J.	11/18/1998
Director	Ritter, Brad M.	11/12/2009
Director	Sipe, Carol P.	06/30/2000
Director	Sullivan, Michael E. Jr.	04/02/2014
Director	Wood, James F.	05/11/2007



Commonwealth of Virginia  
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# State of Florida



## Department of State

I certify the attached is a true and correct copy of the Certificate of Conversion and Articles of Organization, as amended to date, filed on December 20, 2012, effective December 31, 2012, with an organizational date deemed effective February 25, 1976, for SUMMIT CONSULTING, LLC, the resulting Florida Limited Liability Company, as shown by the records of this office.

The document number of this entity is L12000159338.

Given under my hand and the  
Great Seal of the State of Florida  
at Tallahassee, the Capital, this the  
Fifth day of May, 2020



*Laurel M. Lee*

Laurel M. Lee

Secretary of State

**Certificate of Conversion**  
For  
**"Other Business Entity"**  
Into  
**Florida Limited Liability Company**

This Certificate of Conversion and attached Articles of Organization are submitted to convert the following **"Other Business Entity"** into a Florida Limited Liability Company in accordance with s.608.439, Florida Statutes.

1. The name of the "Other Business Entity" immediately prior to the filing of this Certificate of Conversion is:  
Summit Consulting, Inc. 407928  
(Enter Name of Other Business Entity)

2. The "Other Business Entity" is a corporation  
(Enter entity type. Example: corporation, limited partnership, general partnership, common law or business trust, etc.)

first organized, formed or incorporated under the laws of Florida  
(Enter state, or if a non-U.S. entity, the name of the country)

on 2/25/1976  
(Enter date "Other Business Entity" was first organized, formed or incorporated)

3. If the jurisdiction of the "Other Business Entity" was changed, the state or country under the laws of which it is now organized, formed or incorporated:

4. The name of the Florida Limited Liability Company as set forth in the attached Articles of Organization:

Summit Consulting, LLC  
(Enter Name of Florida Limited Liability Company)

5. If not effective on the date of filing, enter the effective date: 12/31/12  
(The effective date: 1) cannot be prior to nor more than 90 days after the date this document is filed by the Florida Department of State; AND 2) must be the same as the effective date listed in the attached Articles of Organization, if an effective date is listed therein.)

6. The conversion is permitted by the applicable law(s) governing the other business entity and the conversion complies with such law(s) and the requirements of s.608.439, F.S., in effecting the conversion.

7. The "Other Business Entity" currently exists on the official records of the jurisdiction under which it is currently organized, formed or incorporated.

SECRETARY OF STATE  
TALLAHASSEE, FLORIDA  
2012 DEC 20 AM 11:09  
FILED



Signed this 19th day of December 2012

**Signature of Member or Authorized Representative of Limited Liability Company:**  
Individual signing affirms that the facts stated in this document are true. Any false information constitutes a third degree felony as provided for in s.817.155, F.S.

Signature of Member or Authorized Representative: [Signature]  
Printed Name: James R. Pugh Title: Authorized Person

**Signature(s) on behalf of Other Business Entity:** Individual(s) signing affirm(s) that the facts stated in this document are true. Any false information constitutes a third degree felony as provided for in s.817.155, F.S. [See below for required signature(s).]

Signature: [Signature]  
Printed Name: James R. Pugh Title: Assistant Secretary

Signature: \_\_\_\_\_  
Printed Name: \_\_\_\_\_ Title: \_\_\_\_\_

Signature: \_\_\_\_\_  
Printed Name: \_\_\_\_\_ Title: \_\_\_\_\_

Signature: \_\_\_\_\_  
Printed Name: \_\_\_\_\_ Title: \_\_\_\_\_

Signature: \_\_\_\_\_  
Printed Name: \_\_\_\_\_ Title: \_\_\_\_\_

Signature: \_\_\_\_\_  
Printed Name: \_\_\_\_\_ Title: \_\_\_\_\_

**If Florida Corporation:**  
Signature of Chairman, Vice Chairman, Director, or Officer.  
If Directors or Officers have not been selected, an Incorporator must sign.

**If Florida General Partnership or Limited Liability Partnership:**  
Signature of one General Partner.

**If Florida Limited Partnership or Limited Liability Limited Partnership:**  
Signatures of ALL General Partners.

**All others:**  
Signature of an authorized person.

**Fees:**  
Certificate of Conversion: \$25.00  
Fees for Florida Articles of Organization: \$125.00  
Certified Copy: \$30.00 (Optional)  
Certificate of Status: \$5.00 (Optional)

FILED  
2012 DEC 20 AM 11:09  
SECRETARY OF STATE  
TALLAHASSEE, FLORIDA

**ARTICLES OF ORGANIZATION FOR FLORIDA LIMITED LIABILITY COMPANY**

**ARTICLE I - Name:**

The name of the Limited Liability Company is:

Summit Consulting, LLC

(Must end with the words "Limited Liability Company, the abbreviation "L.L.C.," or the designation "LLC.")

**ARTICLE II - Address:**

The mailing address and street address of the principal office of the Limited Liability Company is:

**Principal Office Address:**

**Mailing Address:**

2310 Commerce Point Drive, Lakeland, Florida 33801

2310 Commerce Point Drive, Lakeland, Florida 33801

**ARTICLE III - Registered Agent, Registered Office, & Registered Agent's Signature:**

(The Limited Liability Company cannot serve as its own Registered Agent. You must designate an individual or another business entity with an active Florida registration.)

The name and the Florida street address of the registered agent are:

Corporation Service Company  
Name

1201 Hays Street  
Florida street address (P.O. Box **NOT** acceptable)

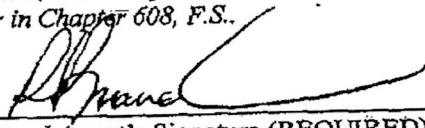
Tallahassee FL 32301  
City, State, and Zip

SECRETARY OF STATE  
TALLAHASSEE, FLORIDA

2012 DEC 20 AM 11:09

FILED

*Having been named as registered agent and to accept service of process for the above stated limited liability company at the place designated in this certificate, I hereby accept the appointment as registered agent and agree to act in this capacity. I further agree to comply with the provisions of all statutes relating to the proper and complete performance of my duties, and I am familiar with and accept the obligations of my position as registered agent as provided for in Chapter 608, F.S.*

  
Registered Agent's Signature (REQUIRED)

ROBERT BRANTLEY, Asst. VP

(CONTINUED)

**ARTICLE IV- Manager(s) or Managing Member(s):**

The name and address of each Manager or Managing Member is as follows:

**Title:**

**Name and Address:**

"MGR" = Manager  
"MGRM" = Managing Member

<u>MGRM</u>	<u>Liberty Corporate Services LLC</u> <u>175 Berkeley Street, Boston, MA 02116</u>

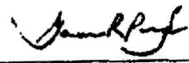
FILED  
2012 DEC 20 AM 11:00  
SECRETARY OF STATE  
TALLAHASSEE, FLORIDA

(Use attachment if necessary)

ARTICLE V: Effective date, if other than the date of filing: 12/31/12  
(OPTIONAL)

(The effective date: 1) cannot be prior to nor more than 90 days after the date this document is filed by the Florida Department of State; AND 2) must be the same as the effective date listed in the attached Certificate of Conversion, if an effective date listed therein.)

**REQUIRED SIGNATURE:**



Signature of a member or an authorized representative of a member.

(In accordance with section 608.408(3), Florida Statutes, the execution of this document constitutes an affirmation under the penalties of perjury that the facts stated herein are true. I am aware that any false information submitted in a document to the Department of State constitutes a third degree felony as provided for in s.817.155, F.S.)

James R. Pugh  
Typed or printed name of signee



4/11/2014 12:15:23 From: To: 8506176383

( 3/3 )

### STATEMENT OF CHANGE OF REGISTERED OFFICE OR REGISTERED AGENT OR BOTH FOR LIMITED LIABILITY COMPANY

Pursuant to the provisions of sections 605.0114 or 605.0116, Florida Statutes, the undersigned limited liability company submits the following statement in order to change its registered office or registered agent, or both, in the State of Florida.

1. Name of the limited liability company: Summit Consulting, LLC

2. (a) Principal office address of limited liability company:  
*(Note: MUST BE STREET ADDRESS)*

(b) Mailing address of limited liability company:  
*(Note: MAY BE POST OFFICE BOX)*

3. 12/20/2012 Date of filing/registration in Florida

4. L12000159338 Document number

5. (a) CORPORATION SERVICE COMPANY  
Registered Agent and Registered Office shown on the records of the Florida Dept. of State:  
1201 HAYS STREET  
Registered Office Address *(MUST BE FLORIDA STREET ADDRESS)*

TALLAHASSEE, FL 32301

(b) C T Corporation System  
Enter name of NEW Registered Agent and/or NEW Registered Office address:

NEW Registered Office Address:  
1200 South Pine Island Road

Plantation, FL 33324

APPROVED  
AND  
FILED  
14 APR 11 AM 11:07  
SECRETARY OF STATE  
TALLAHASSEE, FL 32304

If the limited liability company is not organized under the laws of the State of Florida, it is hereby confirmed that after the change or changes are made, the Florida street address of the registered office and the business office of the registered agent will be identical. Or, in the case of a Florida limited liability company, it is hereby confirmed that the change(s) was/were authorized by an affirmative vote of the members of the limited liability company or as otherwise provided in the articles of organization or the operating agreement of the limited liability company.

[Signature] Signature of a member or authorized representative of a member

Jennifer Kurz, Manager Printed or typed name of signer

I hereby accept the appointment as registered agent and agree to act in this capacity. I further agree to comply with the provisions of all statutes relative to the proper and complete performance of my duties, and I am familiar with and accept the obligations of my position as registered agent as provided for in Chapter 605, F.S. Or, if this document is being filed to merely reflect a change in the registered office address, I hereby confirm that the limited liability company has been notified in writing of this change.

By: [Signature]  
Signature of Registered Agent

Kristin Bolden  
Assistant Secretary

Division of Corporations • P.O. Box 6327 • Tallahassee, FL 32314  
FILING FEE: \$25.00

**COMMONWEALTH OF VIRGINIA  
STATE CORPORATION COMMISSION**

AT RICHMOND, MAY 14, 2020

The State Corporation Commission has found the accompanying application for a certificate of registration to transact business in Virginia submitted on behalf of

**Summit The People Who Know Workers' Comp., LLC**


to comply with the requirements of law, and confirms payment of all required fees. Therefore, it is ORDERED that this

**CERTIFICATE OF REGISTRATION TO TRANSACT BUSINESS IN  
VIRGINIA**

be issued and admitted to record with the application in the Office of the Clerk of the Commission, effective May 14, 2020.

The limited liability company is registered to transact business in Virginia, subject to all Virginia laws applicable to the limited liability company and its business.

STATE CORPORATION COMMISSION

By 

Mark C. Christie  
Commissioner